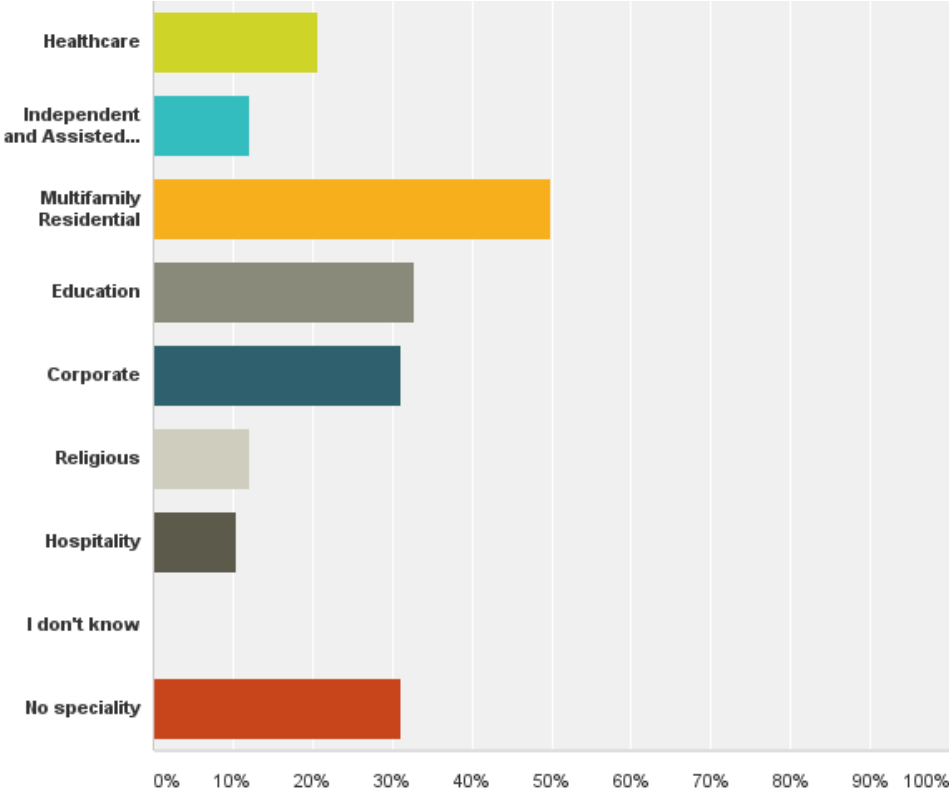
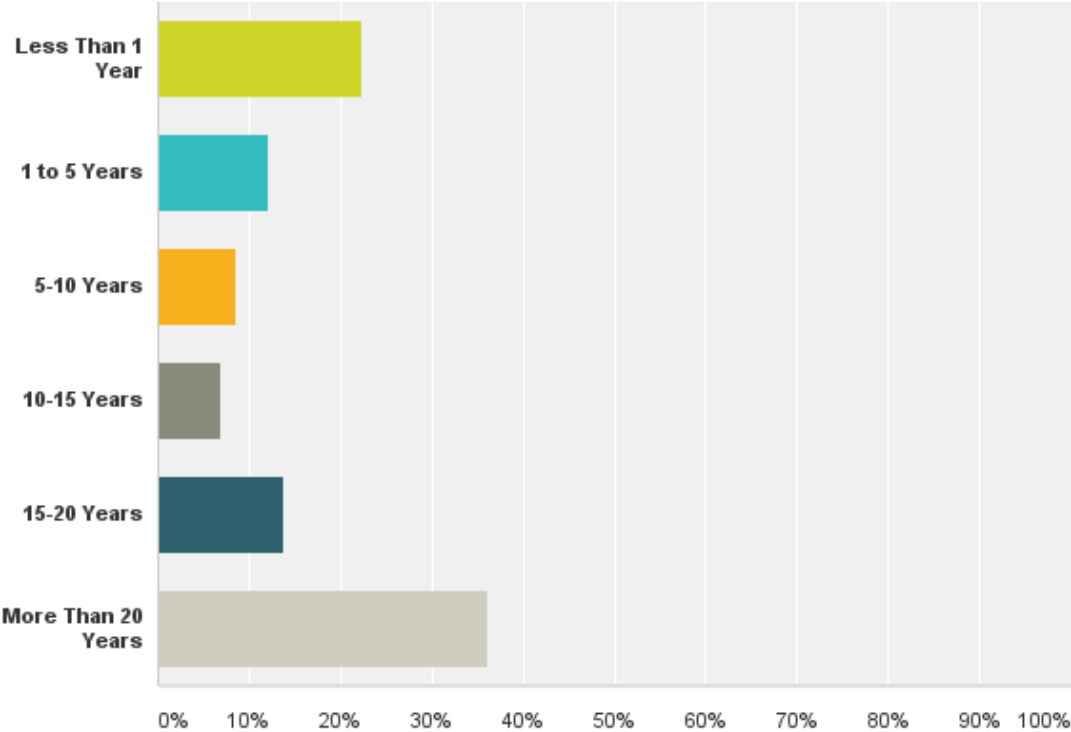


# Delphi Construction: ABX Architect Survey

### Q3: Which sector(s) does your company specialize in? (select all that apply)

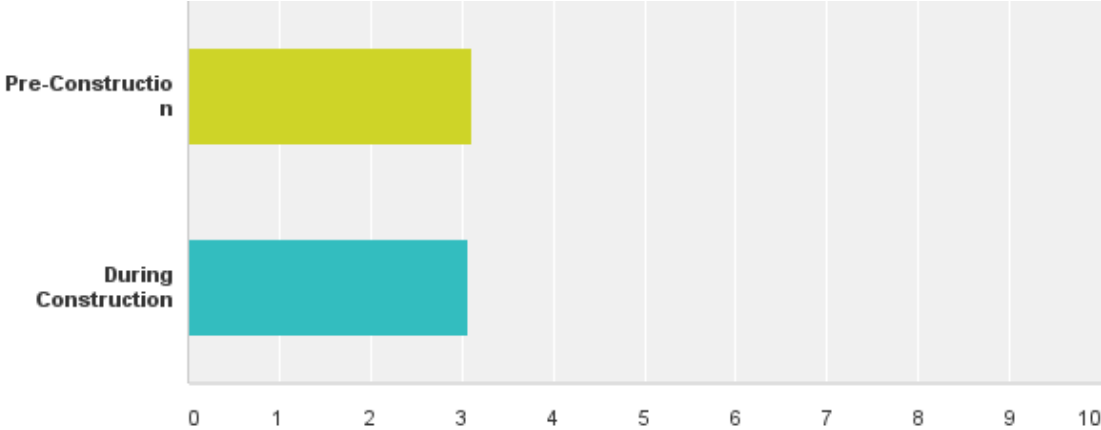


# Q4: How Long Have You Been an Architect?

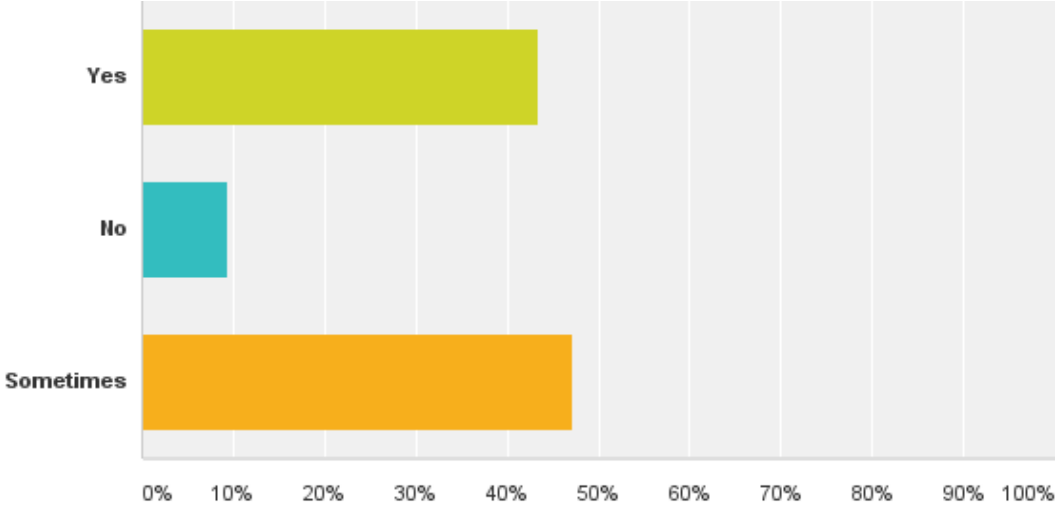


# Q6: How Would You Rate Your Experience with Contractors?

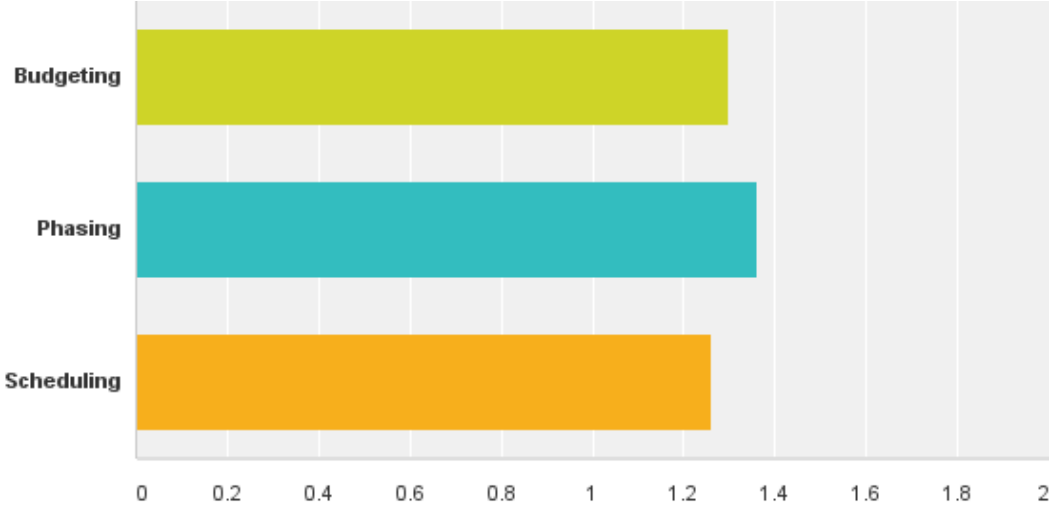
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# Q10: In practice, do you recommend particular contractors for your projects?



# Q11: Do you involve the contractor during pre-construction for:



# Open Responses:

# How Could Contractors You've Worked with Have Better Met Your Expectations:

- More Patience
- Be Collaborative
- Stay on Schedule
- Follow Instructions
- Have Better Technological Updating
- More Transparency During VE
- Better Communication
- Better Attention to Detail
- Be More of a Team Player
- Set Higher Standard for Subs
- Take Time to Read The Drawings
- Willingness to Discuss Issues
- Work with Design team Not Just Protect Their Contract
- Keep Their Word
- Better Document Management
- Be More Innovative
- Quality Assurance
- Open and Honest Communication
- Be Open to New Ideas
- Better Transition from Precon
- Better Partnering
- Better Accuracy in Costs



# What are the 3 most important factors when choosing a contractor?:

- Experience (!)
- Experienced Staff
- Ability to Listen
- Price
- Technical Expertise
- Reputation
- Consistency
- Quality of Workmanship
- Integrity/Communication
- Financial Strength
- Collaboration
- Reliable
- Finished Jobs
- Timely Response
- Efficiency
- Meets Schedule
- Meets Budget
- Effective Budget and Schedule Control
- Creative Participation
- Cost Effectiveness
- Quality of Work
- Team Player for the Benefit of the Owner
- Teamwork
- Good Relationship, Friendly, Personality
- References from Previous Projects
- Size of Company
- Honesty
- Ability to Manage the Project
- Attitude
- Trust
- Punctuality
- Construction Knowledge
- Communication of Problems (with Owner and Subcontractors)
- Construction Knowledge of Various Products Including Specialty Items
- Demonstrate That They are Creative Thinkers and Problem Solvers
- Skill Set
- Safety
- Effective Budget and Schedule Control
- Availability
- Customer Friendliness
- Ability to Consult Architect on Design Decisions
- Lowest Responsible Cost (Ch. 149)
- Concise Bidding
- Schedule Availability
- Passion for Work

# What would you say is the most important quality of a good contractor?:

- Integrity
- Experience
- Respectful
- Exceeds Expectations
- Seamless Communication Regarding Job Site Challenges
- Attention to Detail
- Team Player for the Benefit of the Owner
- One Who Appreciates Design and the Complications that Arise From It
- Willing to Work to Make Project Success-ful for Owner and Architect
- Attitude, Patience
- Trustworthiness. This Comes from my Experience with Him or From References
- Willingness to Discuss and Resolve Issues
- Creative Thinking and Problem Solving
- Good Architect / Contractor Relationship
- Good Communication, takes responsibility
- A good, Collaborative Attitude.
- Honesty Even When it Hurts Them
- Proactively Search for Conflicts
- Reliable
- Safety
- Skill
- Finishes on Time
- Transparency
- Accepts Role and Responsibilities
- Delivery of a High Quality Product
- Efficiency
- Reputation
- Professionalism